

SAUSAUN BELADI

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SUMMARY

Foreign equities market maker with fixed income trading and broker experience currently obtaining an MBA

EXPERIENCE

Equities Trader & Broker

Seaboard Securities, Inc., Florham Park, NJ

January 2007 - Present

- Manage 40 customer accounts: trading, order handling, account activity, money due calls, settlement, and account paperwork
- Develop and implement various trading strategies tailored to each customer
- Analyze companies seeking to file listings onto the OTC Bulletin Boards (15c2-11) to deem suitability for final approval; based on fundamental and technical merits
- Worked closely with partner in development and raising of monies for private placement deals through accredited contacts
- Representative State Registrations: CA, CT, FL, MI, NJ, NY, PA, TN, TX

Equities and Fixed Income Trader

Empire Financial Group, Inc., Orlando, FL

January 2004 – January 2007

- Certified **FINRA Series 7, 55, & 63** Securities Representative & STAF Member – Security Traders Association of Florida
- Foreign Equities Market Maker with specialization in Canadian and EU-27 equities
- Given discretion to proprietarily trade in domestic (ADR) and foreign (ORD) markets based on fundamental and technical analysis; Worked alongside of Director of Trading
- Traded foreign currencies to realize US dollar P/L from foreign ordinary trades and find arbitrage opportunities due to swinging FX markets
- Managed the clearing & settlement of all UK, European, and Canadian equity trades: delivery, ACT & ex-clearing settlement
- Trained in algorithmic trading for institutional orders: by time slice and volume
- Traded all fixed income orders for the firms 200+ registered representatives
- Actively searched for Corps and Munis that best fit broker's customers in terms of risk aversion and suitability
- Assistant Domestic Equities Market Maker proprietarily trading OTCBB and Pink Sheets securities; transferred to South Florida branch office for two months to fill shortage gap after previous assistant resigned
- Handled all trading and stock locates while head trader was on leave; mainly momentum trading based on fundamental analysis and long/short equity position trading
- Produced daily/monthly BD customer trade reports for head traders
- Helped broker manage 300+ individual customer accounts: order handling/entry, account activity, booking trades
- Trained in agency trading: order handling for company's reps
- Managed order execution and trade allocation of company's largest rep office: mainly large block orders of NYSE listed and some NASDAQ securities
- Developed excel spreadsheet shell for batch upload allocation of block orders to individual customer accounts
- Managed firm's trade exceptions and entire inventory reconciliations daily; led to the discovery of several OMS system glitches that saved the firm upwards of twenty thousand dollars
- Trained 5 incoming associates on inventory reconciliations and interpretation of equity exceptions
- Worked closely with clearing firm's trading desk, stock locate, P&S and settlement departments; one of three non-managers that had authorization to sign off on clearing firm actions

EDUCATION

UNIVERSITY OF FLORIDA – Hough Graduate School of Business Administration

Gainesville, FL

Master of Business Administration; Current Cumulative GPA: 3.40/4.0

May 2009

- Related Current Coursework: Asset Valuation Risk and Return, Macroeconomics, Financial/Managerial Accounting, Managerial Economics, Advanced Managerial Statistics
- Future Coursework: Financial Statement Analysis, Derivative Securities, Interest Rate Risk Management, Financial Management of the Multinational Corporation, Study in Valuation

UNIVERSITY OF FLORIDA – Warrington College of Business Administration
Bachelor of Arts in Business

Gainesville, FL
December 2003

- Related Coursework: Debt and Money Markets, Business Finance, Operations Management, Global/Regional Economics, Principles of Microeconomics, Legal Environment of Business
- Member, Sigma Phi Epsilon Fraternity

COMPUTER SKILLS

Bloomberg, NASDAQ Workstation, Pink Sheets, BRASS/B2, Uma/U2, FINRA TRACE, Phase 3, Axis Pro, Radius, Valubond.com, Bondtrac.com, Bonddesk.com, Munidesk.com, MSRB RTRS, Thompson ILX, Microsoft Office, Windows XP

INTERESTS

Traveling for leisure and events

Athletics: Football, Lacrosse, Golf, & General Exercise (Working out, running, etc.)